



The World Of Glass

St Helens

Savings of
16%
annually

BrightSourced Energy's leading utility procurement services, saves The World of Glass over 16% on their utility bills.

World of Glass are a thriving glass blowing business in the heart of St Helens and offer a contemporary purpose-built Museum and Arts Centre, along with conference hiring facilities, a gallery and a fully licensed restaurant.

World of Glass were suffering from increasing utility costs and lacked the internal expertise and resource to be able to manage it themselves. They employed the expertise of BrightSourced Energy to procure and manage their utilities on their behalf.

The Brief:

World of Glass wanted to drive down utility costs across their whole portfolio to allow them to free up time to concentrate on their business. They were also concerned about utility invoice errors after experiencing some anomalies on previous bills and employed the services of BrightSourced to reduce energy costs and validate their bills.

The Success:

Through a detailed assessment of their utility bills and a thorough procurement process, BrightSourced Energy were quickly able to negotiate best prices across all their utilities (water, gas & electricity) achieving an annual saving of over 16%.

BrightSourced Energy also implemented a bill validation service, whereby they collated the bills directly from the supplier, saving The World of Glass time and resource. They then analysed all the utility bills to detect and solve any anomalies ensuring 100% accuracy and recovering 6yrs of over charges.

"We employed the services of BrightSourced Energy back in 2011 and over the years we have been able to reduce our electricity and gas consumption dramatically.

More recently, since the deregulation of the commercial water market in April 2017, BrightSourced Energy have saved us money on our water bills too, which is fantastic!"

Lesley Blakemore
Admin / Personnel Manager